

PERSONAL USE REBATE PROGRAM

CHANNEL MARKETING OPERATING LETTER

Effective: 1/1/2020 to 12/31/2020

PUBL-1625-A-1119

Program Details

This program encourages current partners, manufacturer employees, industry influencers and other select individuals to specify, purchase and install residential equipment manufactured by Johnson Controls for their own use.

We offer an exclusive rebate as an added benefit to our community, partners, affiliates and employees. Eligible participants may claim up to one per year. These incentives are available on YORK®, Luxaire®, Coleman® HVAC, Fraser-Johnston®, Champion®, TempMaster® and Johnson Controls products. This incentive is 100% funded by the factory. Approved claims will be paid directly to the end user via mailed check. Incentives are paid in U.S. Dollars.

Eligible Participants

HVAC Contractors

Existing contractors (employees and principals) enrolled in our dealer success programs are eligible for this program. Equipment may be used for installation on a personal property, showroom or showcase. Individuals and companies are allowed one rebate per year. Friends and family members of existing contractors are also eligible and will count toward the individual's one rebate per year.

- Existing contractors enrolled in our programs
- Contractor prospects who would like to become part of our program with preapproval
- Friends and family of existing contractors

Industry Influencers

Participants in HVAC-related trade associations, industry trainers, technical and trade schools and their employees are eligible for this discount.

- Preapprovals should be submitted to bts-ds-marketing@jci.com
- Participants in HVAC and related trade associations with preapproval
- Industry trainers with preapproval
- Technical and trade schools and their employees

Military

Active-duty military and veterans are eligible for this program. Direct family members in the same household are also eligible.

- Active duty military and their direct family in the United States and Canada
- Veterans in the United States and Canada

Johnson Controls Employees

Current Johnson Controls employees may benefit from this program. The individual must be employed with the company at the time the check is issued. Friends and family members of existing Johnson Controls employees are also eligible and will count toward the employee's one rebate per year.

- Existing Johnson Controls employees
- Friends and family

Distributors and independent representatives

- Employees and principals of distributors and independent representative firms that sell residential or commercial York, Luxaire, Coleman, Champion, Fraser-Johnston, Tempmaster or Johnson Controls HVAC equipment or Source 1 parts

Eligibility and Verification

Incentives are available for key members of our community. Required evidence must be submitted with claim. An individual may claim for one system every calendar year. Additional verification may be requested upon processing of claim. Manufactured housing product does not qualify for this program.

Qualifying Equipment Rebates

Product	YORK®	Coleman® HVAC	Luxaire®	Champion®/ Fraser-Johnston®	Max. Rebate Incentive
Air Conditioners and Heat Pumps					
20 SEER	YXV/YZV	AC21/HC20		AL21/HL20	\$250
19 SEER	YXT/YZT/CZH/YZH	AC19/HC19/AC8B/HC8B		AL19/HL19/AL8B/HL8B	\$200
17 SEER	YFK/YCG/TCG	CC7/CC17/TCG		TC7/TC17/TCG	\$150
16 SEER	CZF/YZF/YHM/YHG	AC6B/HC6B/CH6B/CH16		AL6B/HL6B/TH6B/TH16	\$150
14 SEER	YCE/YCS/YFE/TCHE/YHE/ THE/YHJF/YCJF/YHJD	TC4/TW4/TF4/QW4/ QC4/TCHE/TH4/QH4/ THE/THJF/TCJF/THJD		TC4/TW4/TF4/TCHE/TH4/ THE/THJF/TCJF/THJD	\$100
13 SEER	YFD/TCD/YCJD/TCHD/YCD	TC3/QC3/TCD/ TF3/TCJD/TCHD		TC3/TF3/TCD/TCJD/TCHD	\$100
Furnaces					
Premium	YP9C/YPLC/TM8V/ TM9V/TL9E	CP9C/CPLC/TM8V/ TM9V/TL9E	LP9C/LPLC/ TM8V/TM9V/ TL9E	TP9C/TPLC/TM8V/ TM9V/TL9E	\$150
Standard	TM9E/TM8Y/TM9Y/TM9T/TM8E/TGLS/TMLE TM8T/TM8X/TG9S/TG8S/TL8E/TMLX/TMLT				\$75
Packaged Units					
16 SEER	PCG6/PCE6/PHE6/PHG6				\$125
14 SEER	PCG4/PCE4/PHE4/PHG4				
Air Handlers					
Premium	AHV/AVC/AVV/MV/MVC				\$50
Standard	AHE/AE/AP/ME/MP/MX				
Ductless Mini-Splits and Mini-VRF					
P-Series	DHP-09/12/18/24/30/36				\$100
X-Series	DHX-09/12/18/24				\$130
Z-Series	DHZ-09/12/18				\$160
R-Series	DHR-18/24/30/36/42/48				\$200
M-Series	DHM-18/24/30/36/42				\$220
W-Series	DHW-18/24/30/36/42				\$230
Mini-VRF	3-Ton/4-Ton/5-Ton				\$250

How to Participate

1. Contact a participating HVAC contractor to recommend the appropriate YORK®, Luxaire®, Coleman® HVAC, Fraser-Johnston®, Champion®, TempMaster® or Johnson Controls equipment.
2. Installing contractor will source the product from a stocking distributor of eligible product.
3. Within 60 days from installation, end user must complete the personal use rebate incentive form on www.ductedsystemsincentsives.com, including the following with the claim:
 - Evidence of eligibility
 - Invoices with a clear installation date
 - Preapproval email (where applicable)
4. Beneficiary will receive incentive rebate via mailed check within 45 days of claim approval.

PROGRAM RESOURCES

Contact the Channel Marketing Help Desk for Support: 833-242-7869

Resource	iBusiness Application Support	Program Administration	Internal Department
Inquiry Type	Access Issues, Navigator Support, Application Defects	Claims, Payments, Reporting and Registration	General Inquiries, Exceptions, Approvals
Email	navigatorsupport@hvacnavigator.com	upfac@channel-fusion.com	bts-ds-marketing@jci.com